Doing Business at the Pace of Innovation

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This briefing is UNCLASSIFIED

(U) Overview

- DIA Audit Readiness Program
- Realities of the Current Environment
- Commitment to Small Business
- Update from the Office of Security
- Increased dedication to enduring acquisition principles
- Upcoming Potential Procurements
- Way Ahead

(U) DIA Audit Readiness Program

- (U) DIA is executing an ambitious Audit Readiness Program that is focused on preparing for an initial financial statement audit in FY 2014 and an unqualified opinion by FY 2016

- (U) DIA senior leadership sees achieving an unqualified opinion as a high priority for the agency and has funded this effort. The Chief Financial Officer is the DIA lead

- (U) The DIA comprehensive audit readiness program includes examining all business processes in the scope of an audit, identifying control gaps and deficiencies and developing and implementing corrective actions plans

How Can you Help

- Make sure your invoices are current and complete and if possible submit them electronically.
- Ensure Government Property and Equipment and Contractor Acquired Property are appropriately identified to allow auditability.
- Maintain close coordination with your Contracting Officer.

This effort will fundamentally change how DIA manages all of its business
Functions, well beyond 2016.

(U) Realities of the Current Environment

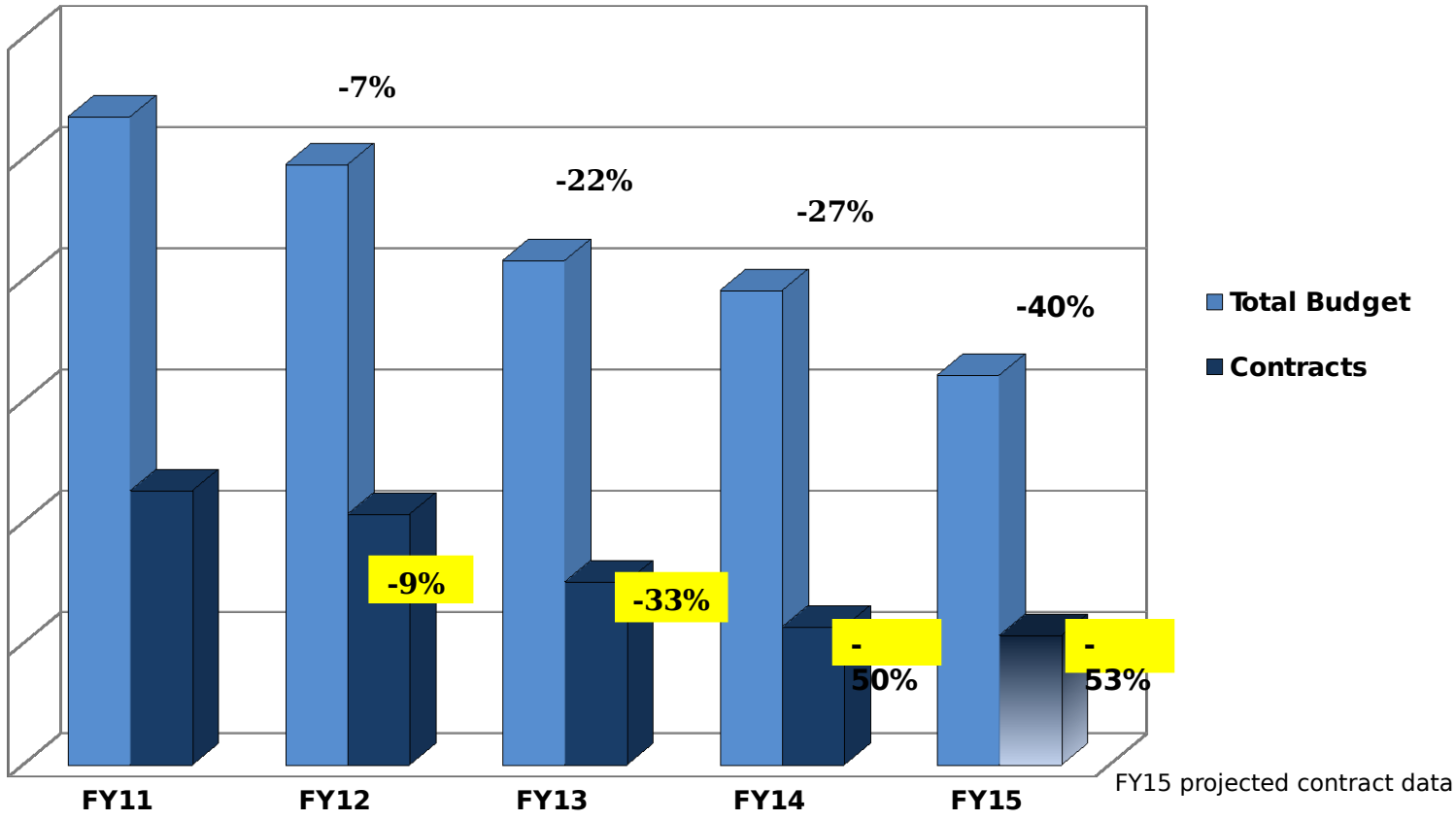
Uncertainty of the budget environment still a factor

- Anticipation of smaller budgets
  - Resources will be shifted to mission critical functions
  - Less-than-critical functions will be shifted to government workforce or eliminated
- Greater scrutiny of resources committed to contracts
  - Raising the bar in requirements validation/eliminate duplication
  - Increased rate scrutiny
    - Currently have in house DCAA representative ___

Increasing interest of Congress in commercial activities

- Recurring reporting to oversight officials on size and composition of contracted workforce
- Pressure to move “closely related to inherently

(U) 5 Year Budget Profile



(U) Commitment to Small Business

DIA small business goals

- SB “Prime” achievements for FY13
- Current SB “Prime” achievements for FY14
- DIA OSBP Success Story (recent awards)

Impact of Contract Consolidation

- Implementing procurement rule changes for small business

Increased scrutiny in execution of SB sub-contracting plans

- SB sub-contracting execution shall align with SB Plans & SBPP
- Recent FAR changes impacting subcontracting

Special SB Programs

- DIA Mentor-Protégé Program

(U) Update from the Office of Security

100% Personnel Security Screening Initiative

- Update since 1 Oct 2013 implementation
- Post 30 June 2014 adjustment to maintain continuity of operations
- Clarification on CSP policy as it relates to contractors (“two bites at the apple”)

Importance of COR – SEC relationship

- 90 days will be responsibility of individual, FSO and COR
- No notification system for end of the POP
- Walk outs

(U) Increased dedication to enduring acquisition principles

- Cost control throughout product/contract lifecycle
  - Increased Competition FY-13 competed 72% of contracts
- Promoting effective competition
  - Greater industry interaction; semi-annual forums
    - Attended Industry Forums i.e. monthly Eagle Ray Contractor Discussions 30 + contractor with open exchange of ideas
    - AFCEA Small Business Forum
- Use of incentives and innovation in industry and government
  - Greater use of Draft RFPs - Oral Presentations
  - Industry Days - Award Fee Contracts
  - Needipedia - Incentive Fees
- Effective government oversight of contracted services
  - Increased the accountability from a Contracting Officer's Representative (COR) Stand-point
  - New Performance Objective for CORs

(U) Upcoming Potential Procurements

Name	Description	Projected Award Date
Defensive Systems – Supporting DIA, MSIC	Analysis of Defensive Systems supporting DIA, DI and MSIC	4QFY14
Offensive Missile Systems Analysis and Support	Analysis of Offensive Missile Systems	1QFY2015
Laboratory Operations	Logistic support to acquire, handle, operate, repair and maintain foreign materiel and support equipment for the DIA/MSIC Foreign Materiel Program (FMP), Laboratory infrastructure support, and communications, linguist, and EOD support services to support the acquisition and field exploitation of foreign materiel.	1QFY2015
Solutions for Intelligence Support (SIS)	CI Support - Task Order	1QFY15
Audio/Visual	Supplies and Installation	1QFY15
Enterprise Management Tool (EMT)	IC ITE/DTE	1QFY15
ICCB Facility Manager	Bethesda Property Manager	3QFY15

We advertise everything on FEDBIZOPPS (ex. compartmented)

(U) Way Ahead

At DIA

- Past performance will have greater weight in future source selections—marginal performers will lose business
- Ongoing BAA for increased innovation
- Real Performance Based contracts

How you can help

- Audit will drive increased use of Data Requirements, strictly defined CLINs, and Invoices, be prepared to adjust documentation to accommodate.
- Attention to employee work hours to assist CORs ensuring all goods and services are received

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